

REAL-TIME SUCCESS STORIES

With the current state of the economy, organisations of all sizes are looking at solutions that help to reduce cost and complexity whilst improving recoverability of data.

Here are a few comments from some of our existing customers and how they have improved the availability of their systems, often for less than the annual maintenance on their existing backup technology.

ShadowProtect is protecting all of Lion Nathan's operational servers in Australia and New Zealand, including those at remote sites... The XXXX site backs up about 1.6TB of information, while larger breweries like Tooheys in Sydney back up around 7-8TB.

"Fortunately, ShadowProtect allows us to restore a crashed server in about 20 minutes. ShadowProtect will restore a server to the same machine, a different one, or even a virtual environment..." Sandy Pennisi, Lion Nathan.

Sandy also has a good word for ShadowProtect support... When another brewery had initial problems, he contacted local supplier XSI, one of StorageCraft's channel partners in Brisbane. The StorageCraft Asia Pacific support team were able to reproduce the issue and resolved it quickly. "We were raving about how quickly and efficiently it was all resolved. It is great to see a vendor invest in Australian-based support infrastructure to help ensure that in the rare event that a problem develops, it can be solved quickly and professionally!"



LION NATHAN

To submit your success story, send an e-mail to success@storagecraft.com.au.



“Using StorageCraft ShadowProtect, we had the server up and running within three minutes, restored to the exact state of our last ShadowProtect backup – which was absolutely amazing, I hate to think what would have happened otherwise – the server rebuild would probably have taken up to two days. We saved a great deal of downtime and potential user problems.”

Multiple Sclerosis Australia is backing up an email server with 100GB of data to disk in 45 minutes using StorageCraft’s ShadowProtect, compared to the 12 hours it would take using their old tape product. They invested in StorageCraft ShadowProtect to take real-time backups of its Citrix and SQL servers to guard against potential loss of data and wasted time when carrying out routine maintenance such as upgrading applications and installing patches. Using ShadowProtect real-time imaging, it takes an average 15-20 minutes to back up a server.



FREMANTLEMEDIA



FremantleMedia Australia, this country’s leading TV production, licensing and distribution company (e.g. Neighbours, So You Think You Can Dance, Australian Idol, and The Biggest Loser), has slashed its data backup window from 15 hours to 2-3 hours, and down to 90 minutes in some instances, by using StorageCraft ShadowProtect. Using ShadowProtect Server we are able to achieve on-the-fly images for incremental backups, allowing us to restore files very quickly and efficiently.

Instead of taking the Oaks Group more than a day to recover data and get back online, as it would have done using their former tape backup product, the StorageCraft ShadowProtect solution had them up and running again within two hours. Business disruption was minimal.



“ShadowProtect is proving its worth. We are using it to protect critical information on all of the company servers. By taking a full image on Sundays and automated hourly incremental backups during the week, we can restore at any time and on any hardware with minimal data loss in the event of a disaster.”

Although the company’s former tape backup product was reporting successful backups, minimal data was being written to tape in a readable format. As a result, Sealy sought an alternative solution. The solution was implemented by Disaster Recovery Group which uses StorageCraft ShadowProtect backup solution.



“We had a substantial investment in our previous backup and recovery product, however, regardless of how much money and time we invested, it quite simply failed to live up to its expectations and price tag. With ShadowProtect I am confident we will never lose more than 15-minutes of data or database or Exchange emails.”



We absolutely recommend StorageCraft's ShadowProtect, as with our previous nightly tape-based backup system, and using normal restoration and recovery procedures, we could well have been offline for at least two days, as well as losing all bookings since the previous night's tape-based backup. I recommend the StorageCraft's ShadowProtect solution to everyone in the hospitality industry, it certainly saved us." Yann Duroselle " Executive General Manager



Steven Cantle, Senior Network engineer, stated that if the New Farm head office servers had crashed or suffered a major disaster, it could have taken weeks to reinstall servers and restore data from tape. To eliminate this possibility, he introduced ShadowProtect Server disk-based backup and disaster recovery software from StorageCraft, which performs incremental backups every 15 minutes.

I am a tough IT Manager to please. It has been a long time since I have seen a product as versatile and as easy to use as ShadowProtect. With a tight budget and aging hardware, I sleep better at night knowing my servers are 100% protected from any sort of failure.



Moving from a tape-based storage environment last year to a disk-based one has paid dividends for retirement village operator, MetLifeCare. They had used several tape-based packages over the previous 10 years. Under the new arrangement, data and key databases are backed up every quarter of an hour – and it's proven itself when people have deleted files and we've got them back within 15 minutes.

"It took about three minutes for the restore to run, and six minutes to complete the check disk – on a substantial 40GB partition," said Sean. "The operating system and data on Exchange, MYOB, files and Access were all recovered – amazing! I'm scared even to think about the alternatives. It would have meant a tape drive backup, a six-hour rebuild of the partition, then all workstations on the network would have required reconfiguring. They would have been lucky to be up and running by the following week." Sean Bloch – CEO ITMD on behalf of Harasty's.



"What previously meant several hours' downtime has been reduced to minutes with ShadowProtect. We can recover an entire server on to different hardware and have it fully operational within half an hour. This represents almost immediate disaster recovery. What has impressed us most is its hardware independent restore technology, which works flawlessly and adds only a few minutes to the rebuild process."

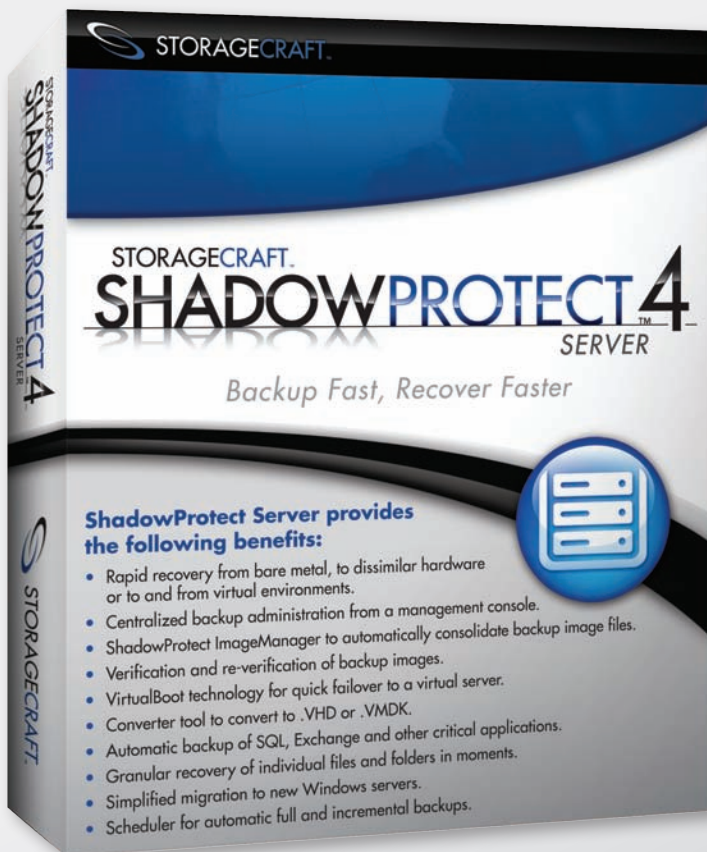
"To upgrade the four servers and all upgrades took two days. It would have been impossible to do this without ShadowProtect. We would have had to rebuild in what could have been a three-week project. The HIR (Hardware Independent Restore) technology is a life saver and we believe critical for any recovery technology. StorageCraft include HIR as standard. StorageCraft's HIR is easy, fast and rock solid." Sean Bloch – CEO ITMD on behalf of Madison Financial.





Integrated, affordable, reliable recovery of your data, databases & systems.

- Restore a server in 3-5 minutes with ShadowProtect VirtualBoot™
- Restore files and folders in seconds with the included granular file recovery capabilities
- Reduce data loss to 15 minutes for data or database transactions (e.g. Exchange, SQL, SharePoint, Oracle, etc.)
- Restore to the same or totally different hardware or to a virtual environment with the included Hardware Independent Restore technology.
- Migrate servers in real-time with HeadStart Restore™
- Replicate offsite with ImageManager Enterprise™
- Monitor all your ShadowProtect backups at a central location with Watchdog Software.
- Recover single mailboxes, emails and calendar items with Granular Recovery for Exchange™.



FAST BACKUPS

- **ELIMINATE** Backup Windows
- **ELIMINATE** Recovery Windows
- **ELIMINATE** Cost & Complexity
- **ELIMINATE** Data Loss
- **ELIMINATE** Tape from Backup & Recovery

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FASTER RESTORES